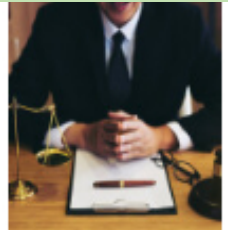




## **BUSINESS LAW FOR NON-LAWYERS**

**EKHAYA RESORT**  
Mangochi - Malawi

**REGISTRATION FEES:**  
**MK1, 500, 000**  
**VAT Exclusive**



**12-15 August 2025**  
**08:00AM-16:00PM**



## Introduction

Business Law for Non-Lawyers is designed to equip non-lawyers with a foundational understanding of business law principles and how they apply in various business contexts. Covering essential topics such as contracts, intellectual property, employment law, corporate governance, and dispute resolution, this course enables professionals to navigate legal issues confidently, make informed decisions, and mitigate legal risks. Through practical examples and case studies, participants will learn to identify legal implications in everyday business activities, helping them ensure compliance and reduce liability.

### Target Audience:

- Business owners and entrepreneurs
- Managers and team leaders
- HR and finance professionals
- Consultants and advisors
- Anyone in a business environment who wishes to understand legal fundamentals

### Personal Impact:

- Gain confidence in addressing legal aspects of business operations.
- Enhance your understanding of contracts, liability, and regulatory compliance.
- Learn to identify and mitigate potential legal risks.

### Organizational Impact:

- Improve compliance with legal standards across business operations.
- Reduce potential legal disputes and liabilities.
- Foster a culture of informed decision-making to support ethical practices.

### Course Objectives:

- Understand the essentials of contract law and recognize enforceable agreements.
- Identify key legal considerations in employment and intellectual property law.
- Apply corporate governance principles to ensure compliance and ethical business practices.
- Understand dispute resolution methods to address conflicts effectively.
- Recognize the regulatory landscape affecting business operations.

## Course Outline:

### Introduction to Business Law and the Legal System

- Overview of business law and its importance in the corporate world
- Understanding the legal system and business regulations
- Key legal terminology and concepts for non-lawyers
- Practical Exercise: Case examples of legal issues in business

### Contract Law Essentials

- Basic principles of contract formation, validity, and enforceability
- Identifying key contract terms and understanding breach of contract
- Managing contractual risks in business relationships
- Case Study: Reviewing a business contract to assess risks

### Employment Law and Regulatory Compliance

- Overview of employee rights and employer obligations
- Understanding employment contracts, workplace policies, and compliance
- Managing issues of workplace discrimination and termination practices
- Practical Exercise: Analyzing real-world HR scenarios for legal compliance

### Intellectual Property (IP) and Confidentiality

- Types of intellectual property: trademarks, copyrights, patents, and trade secrets
- Protecting IP assets and understanding infringement risks
- Implementing confidentiality agreements and data protection measures
- Case Study: Identifying IP issues in a business context

### Corporate Governance and Dispute Resolution

- Fundamentals of corporate governance and ethical practices
- Understanding liabilities for directors and managers
- Introduction to dispute resolution methods: mediation, arbitration, litigation
- Real-life Project: Creating a governance and compliance checklist for a business

## Methodology

The instructor-led trainings are delivered using a blended learning approach and comprise presentations, guided sessions of practical exercise, web-based tutorials, and group work. Our facilitators are seasoned industry



### Certificates

On successful completion of this training course, PALGNET Certificate will be awarded to the delegates

## Registration Fees:

**MK1,500,000**

### Fee Includes

Training Materials  
Meals & refreshments during the day

### Fee Excludes

Dinner and Accommodation

## CONTACTS



### **Pan African Learning and Growth Network (PALGNET)**

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### **PALGNET Professional Communities and Business Units:**



Institute of Executive Assistants - Africa: [www.iea.palgnet.com](http://www.iea.palgnet.com)



Women of Substance Awards: [www.wosa.palgnet.com](http://www.wosa.palgnet.com)



Learning and Growth Resources: [www.lgr.palgnet.com](http://www.lgr.palgnet.com)



Business Growth Community: [www.bgc.palgnet.com](http://www.bgc.palgnet.com)



Training, Learning & Development Community: [www.tld.palgnet.com](http://www.tld.palgnet.com)



Institute of Security Professionals in Africa (ISPA) [www.ispa.palgnet.com](http://www.ispa.palgnet.com)